



Revision number:

Purchasing Agent: BRENDA VELDEVERE (801) 538-3142 or bveldevere@utah.gov

ITEM:

**MAINTENANCE AND CONSUMABLE SUPPLIES FOR SHARP DIGITAL COPIER
EQUIPMENT PURCHASED FROM STATE CONTRACT AR1643**

VENDOR: 013161 A

LES OLSON COMPANY
3244 SOUTH 300 WEST
SALT LAKE CITY UT 84115

INTERNET ADDRESS:

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CONTACT:

JACK HEALY

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PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

04/21/2003 THROUGH 04/30/2006

ORIGINATING SOLICITATION:

BV3905 OPENED 03/04/2003 AT 2:00 P.M.

CURRENT EQUIPMENT

SHARP AR-153/168D Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-152NT1	8,000	\$48.60	
Black Developer	AR-152DV1	25,000	\$18.00	
Maintenance with Supplies				.0110¢

SHARP AR- M237 Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-270NT1	25,000	\$101.50	
Black Developer	AR-271DV1	75,000	\$26.00	
Staples – FN5 Staple Finisher	AR-SC1	Box of 3 refills	\$39.00	
Maintenance with Supplies				.0095¢

SHARP AR- M277 Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-270NT1	25,000	\$101.50	
Black Developer	AR-271DV1	75,000	\$26.00	
Staples – FN5 Staple Finisher	AR-SC1	Box of 3 refills	\$39.00	
Maintenance with Supplies				.0095¢

SHARP AR- M355U Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-450NT1	30,000	\$62.80	
Black Developer	AR-450DV1	100,000	\$29.00	
Staples – FN6 Staple Finisher	AR-SC1	Box of 3 refills	\$39.00	
Staples – FN7 Staple Finisher	AR-SC2	Box of 3 refills	\$64.00	
Maintenance with Supplies				.0075¢



SHARP AR- M455U Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-450NT1	30,000	\$62.80	
Black Developer	AR-450DV1	100,000	\$29.00	
Staples – FN6 Staple Finisher	AR-SC1	Box of 3 refills	\$39.00	
Staples – FN7 Staple Finisher	AR-SC2	Box of 3 refills	\$64.00	
Maintenance with Supplies				.0075¢

SHARP AR- M550U Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-621NT1	83,000	\$106.00	
Black Developer	AR-620DV1	150,000	\$44.00	
Staples – F15 Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – F16 Staple Finisher	AR-SC3	Box of 3 refills	\$25.00	
Maintenance with Supplies				.0069¢

SHARP AR- M620U Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-621NT1	83,000	\$106.00	
Black Developer	AR-620DV1	125,000	\$44.00	
Staples – F15 Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – F16 Staple Finisher	AR-SC3	Box of 3 refills	\$25.00	
Maintenance with Supplies				.0069¢

SHARP AR- M700U Digital Copier	Supplies	Yield	Cost	Maintenance. To include all Service and Supplies. Covers everything except paper and staples.
Black Toner	AR-621NT1	83,000	\$106.00	
Black Developer	AR-620DV1	125,000	\$44.00	
Staples – F15 Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – F16 Staple Finisher	AR-SC3	Box of 3 refills	\$25.00	
Maintenance with Supplies				.0069¢

DISCONTINUED MODELS

SHARP AR-161/AR-205 Digital Copier	Model	Yield	Cost	Maintenance
*Black Toner	AR-200RTD	15,000	\$141.00 (new)	
Black Developer	AR-200DV1	-	Included	
Maintenance with Supplies				.0110¢
*Please note: If customer has empty Toner/Developer Cartridge to turn in, the cost is \$70.00 for a remanufactured cartridge.				

SHARP AR- M280U Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-450NT1	30,000	\$62.80	
Black Developer	AR-450DV1	100,000	\$29.00	
Staples – FN6 Staple Finisher	AR-SC1	Box of 3 refills	\$39.00	
Staples – FN7 Staple Finisher	AR-SC2	Box of 3 refills	\$64.00	
Maintenance with Supplies				.0075¢

SHARP AR-235 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-270T	25,000	\$101.50	
Black Developer	AR-271D	75,000	\$26.00	
Maintenance with Supplies				.0095¢

SHARP AR-275 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-270T	25,000	\$101.50	
Black Developer	AR-271D	75,000	\$26.00	
Maintenance with Supplies				.0095¢

SHARP AR-337 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-400NT1	22,000	\$63.80	
Black Developer	AR-336D	80,000	\$70.00	
Staples – FN1N Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – FN2 Staple Finisher	AR-SC12	1 cartridge	\$11.00	
Maintenance with Supplies				.0075¢

SHARP AR-407 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-400NT1	22,000	\$63.80	
Black Developer	AR-400DV1	80,000	\$63.00	
Staples – FN1N Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – FN2 Staple Finisher	AR-SC12	1 cartridge	\$11.00	
Maintenance with Supplies				.0075¢

SHARP AR-507 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-500NT1	25,000	\$71.10	
Black Developer	AR-500DV1	250,000	\$68.00	
Staples – FN3 Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Maintenance with Supplies				.0075¢

SHARP AR-651 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-810NT1	60,000	\$102.25	
Black Developer	AR-810DV1	500,000	\$256.00	
Staples – F11/F12 Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – F12 Saddle Stitch Finisher	AR-SC3	Box of 3 refills	\$75.00	
Maintenance with Supplies				.0075¢

SHARP AR-810 Digital Copier	Model	Yield	Cost	Maintenance
Black Toner	AR-810NT1	60,000	\$102.25	
Black Developer	AR-810DV1	500,000	\$256.00	
Staples – F11/F12 Staple Finisher	AR-SC11	Box of 3 refills	\$41.00	
Staples – F12 Saddle Stitch Finisher	AR-SC3	Box of 3 refills	\$75.00	
Maintenance with Supplies				.0075¢



ALL COPIER PRICING IS F.O.B. DESTINATION WITH INSTALLATION, TRAINING AND INITIAL "START UP" SUPPLIES INCLUDED (NO SEPARATE CHARGES).

TRADE-IN VALUES FOR YOUR EXISTING COPIER(S) ARE TO BE NEGOTIATED ON A CASE-BY-CASE BASIS.

RELOCATION FEES:

SMALL TO MID RANGE COPIERS (13 TO 45 CPM) WITHIN 25 MILES = \$150.00 / OUTSIDE OF 25 MILES = \$250.00

HIGH END COPIERS (50 TO 80 CPM) WITHIN 25 MILES = \$250.00 / OUTSIDE OF 25 MILES = \$350.00

ADDITIONAL CHARGE IF UNIT NEEDS TO BE MOVED UP OR DOWN STAIRS.

CONTRACTOR HAS DEMO MODELS IN THEIR SHOWROOM.

FOR SHARP MAINTENANCE AND SUPPLIES, PLEASE SEE STATE OF UTAH CONTRACT PD1644.

FINET COMMODITY CODE(S):

60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES

60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES

60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES

60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES

60047000000 - COPY MACHINE ADD-ON ACCESSORIES

65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)

93927000000 - COPY MACHINE MAINTENANCE & REPAIR

98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.